# **Rents Hit Another Record High**

Leasing activity was strong in the 2nd quarter, but a struggling economy, new construction and increasing sublease supply point to a downturn.

#### **Record Rental Rates**

The current average asking rate, \$30.15 PSF Gross, is another record high, and the 6th consecutive quarterly increase in rates. Rental rates will continue to rise over the next few quarters, and are not likely to drop before several quarters of poor performance force landlords to modify their expectations.

## **Strong 2nd Quarter**

Chicago's downtown office market had strong activity during the second quarter. Completely reversing the 110,356 square feet of negative net absorption seen in the first quarter, year-to-date positive net absorption rose to 1,454,390 square feet, and available space dropped another full percentage point, to only 11.1% of total inventory.

About 400,000 square feet of this activity was due to office space being converted to other uses. Discounting these transactions, we see year-to-date net absorption of just over 1 million square feet. At mid-year 2007, year-to-date net absorption was over 1.5 million square feet.

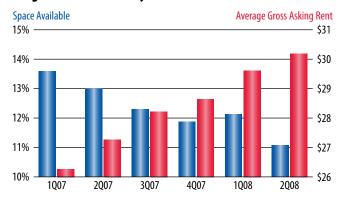
#### **Downturn in 2009**

Available sublease space has taken a sharp rise, increasing over 300,000 square feet to 1,645,635 square feet. Chicago MSA's unemployment was reported at 6.5% for May, a sharp increase over the 4.7% figure for May of 2007. Illinois' unemployment figures are now among the highest in the nation.

These trends, combined with the delivery of over 3.8 million square feet of new office space over the next year, indicate supply will greatly outpace demand in the near future, creating a downturn in the Chicago CBD office market.

# **By The Numbers**

#### Chicago CBD – Availability vs. Rental Rates

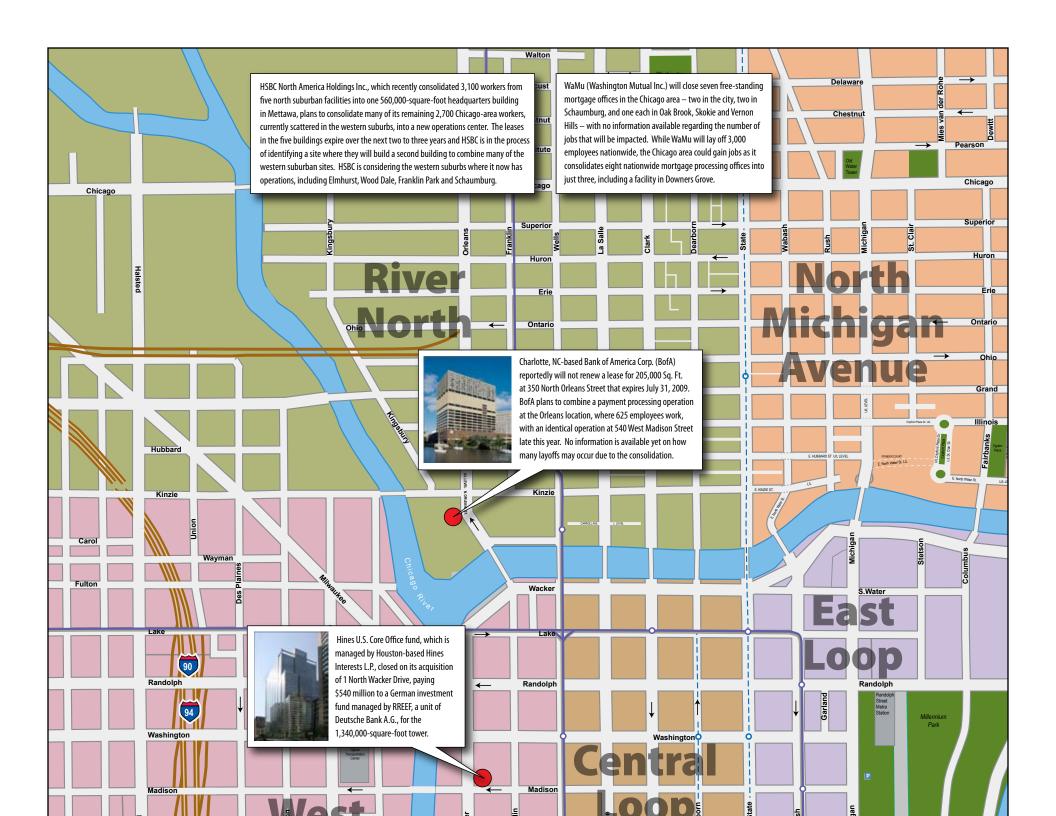


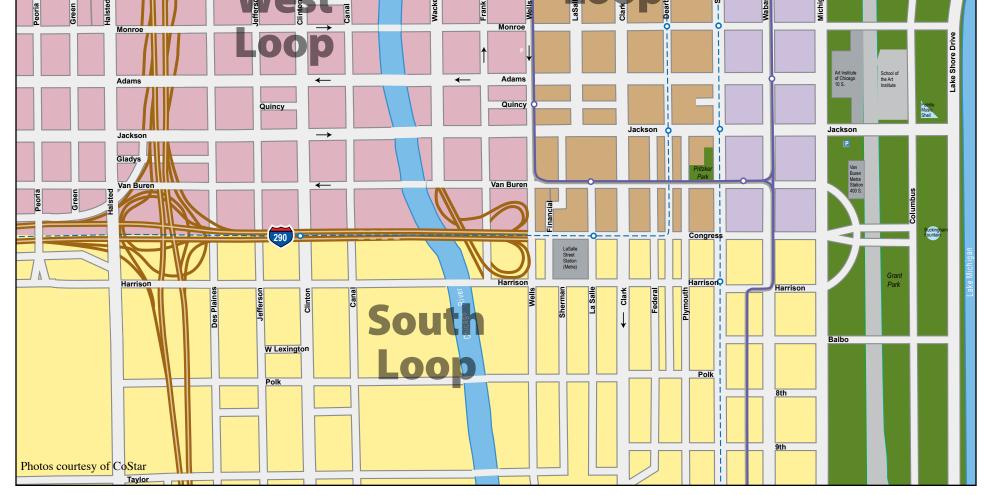
#### **Chicago CBD - Existing Buildings 2Q 2008**

Existing RBA - Overall (583 buildings)	153,524,743
Existing RBA - Class A (79 buildings)	67,850,366
Existing RBA - Class B (205 buildings)	59,616,121
Existing RBA - Class C (303 buildings)	26,058,256
Total Vacant Sq. Ft.	15,895,493
Percent Vacant	10.4%
Total Available Sq. Ft.	16,984,084
Percent Available	11.1%
Gross Average Asking Rental Rate (Overall)	\$30.15
Year-To-Date Net Absorption	1,454,390

# **Noteworthy Leases**

Tenant	Address	Sq. Ft.	Туре	
Marsh & McLennan Cos. (Mercer (US) Inc. and Guy Carpenter & Co.)	155 North Wacker Drive	134,000	Relocation	
PrivateBancorp Inc.	120 South LaSalle Street	105,449	New	
The Chicago School of Professional Psychology	Merchandise Mart Plaza	82,000	Expansion	
Microsoft Corp.	200 East Randolph Street	78,000	Relocation - Expansion	
CRA International	1 South Wacker Drive	41,570	Relocation	
Legal Helpers	233 South Wacker Drive	40,301	New	
Harris & Harris, Ltd.	Merchandise Mart Plaza	37,399	Relocation - Expansion	
Duff & Phelps Corporation	200 South Wacker Drive	22,239	New	
Kaplan Higher Education Corporation, Inc.	311 South Wacker Drive	17,272	New	
EF Education First Ltd.	200 North Michigan Avenue	15,000	New	
Charles Schwab & Co. Inc.	430 North Michigan Avenue	14,713	Relocation - Expansion	
Westcon Group	3020 Woodcreek Drive, Downers Grove	14,509	Relocation - Expansion	
Neohapsis	217 North Jefferson Street	10,150	Relocation	





## Chicago CBD Office Market Statistics – 2Q08

	Overall CBD	River North	North Michigan Avenue	West Loop	Central Loop	East Loop	South Loop
Total Inventory (Sq. Ft.)	153,524,743	15,560,318	16,434,232	51,699,003	40,290,239	26,217,347	3,323,604
Total Sq. Ft. Available	16,984,084	1,302,410	1,369,618	6,097,559	4,465,801	3,459,007	289,689
Percent Available	11.1%	8.4%	8.3%	11.8%	11.1%	13.2%	8.7%
Year-to-Date Net Absorption	1,454,390	(15,524)	412,280	(247,814)	813,840	336,316	155,292
Class A Gross Average Asking Rent (PSF)	\$34.29	\$30.67	\$34.95	\$34.40	\$34.75	\$33.09	
Class B Gross Average Asking Rent (PSF)	\$27.21	\$26.01	\$26.71	\$29.64	\$27.39	\$25.69	\$17.00
Class C Gross Average Asking Rent (PSF)	\$22.24	\$20.66	\$23.66	\$22.22	\$23.46	\$21.83	\$23.99



200 South Michigan Avenue 18th Floor Chicago, IL 60604

### Inside: Chicago Downtown Office Market Report – 2Q'08

## **Bradford Allen Market Meter - Chicago Downtown Office Space**



**Year-To-Date Net Absorption (SF)**The change, positive or negative, in physically occupied space during the year to date.



Availability (%)
The total amount of space being marketed for lease, regardless of current occupancy, including sublease space.



Average Gross Asking Rental Rate (\$) The weighted average gross asking price per square foot of all available space, weighted by number of square feet available.

#### **Bradford Allen**

200 South Michigan Avenue 18th Floor Chicago, Illinois 60604

312.994.5700 telephone 312.994.5701 facsimile

www.bradfordallen.com

**Bradford Allen** is a Chicago-based commercial real estate firm, providing brokerage services and expert advice to private and public companies, and not-for-profit organizations nationwide. Since opening in 2004, the firm has grown rapidly, and has earned a reputation for aggressively pursuing its clients' interests and achieving superior results.

Bradford Allen professionals apply an entrepreneurial approach to commercial real estate brokerage. We create an array of opportunities for our clients' requirements by challenging accepted standards, applying real market intelligence, and thinking creatively. We help our clients exploit these opportunities through hard work, experience and strong determination.